



A registered financial services provider (FSP 43404). >>

Trendy Insurance Transactions

Saving time and money by
transacting efficiently and
accurately, for the ultimate
insurance experience.

ibiliti
The human face of insurance

The Ibiliti partnership is exclusive to short-term insurance brokers who value quality business instead of quantity. It has nothing to do with looking the part but everything with being professional. The right kind of broker is critical to performance and profitability.

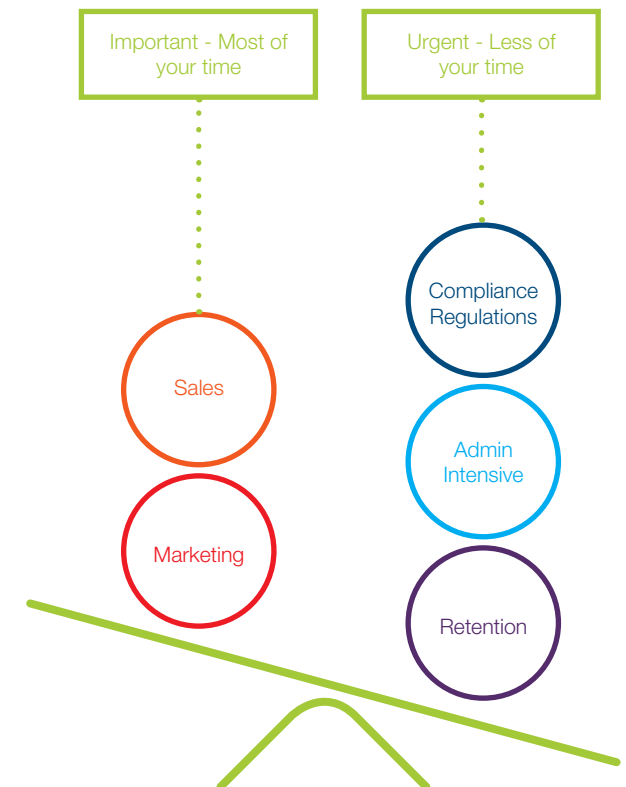
Our service caters to all brokers regardless of the size of their businesses. We will only grant agencies to competent brokers who are:

1. Licensed with the Financial Sector Conduct Authority (FSCA) and meet the documentary requirements of our agency approval process.
2. Interested in growing their commercial lines book as our products specifically target South African business owners.
3. Trustworthy and professional enough to represent our brand.
4. Competent and skilled in their field of expertise.
5. Committed to support us actively and undertake at the outset to bind a minimum of ten policies regardless of the premium size within a period of six months.
6. Passionate about serving the consumer and being a part of the industry.
7. Focused on creating sustainable and profitable long-term portfolios.
8. Equipped with the necessary tools to meet operational requirements and a desire to keep up with technological advancements.
9. Equipped with extensive experience.
10. Adapting and keeping up to date with regulatory demands.

We understand your goals to be:

1. Have enough time to look for innovative ways to penetrate the market and find new clients.
2. Find ways to work smarter. Most of your time is consumed by servicing your existing client base, onerous administration and compliance requirements.
3. Transact with fast and efficient providers. Operational inefficiencies of providers have a direct impact on the time available to run your business.
4. Foster a personal relationship and access to decision-makers who have information at their fingertips.
5. Obtaining information where and when it is needed. Access to business insights and reports saving hours of compiling and structuring data to get these insights.
6. Avoiding the duplication of data. The time you save you can better apply in your business.
7. Getting it right the first time instead of going back and forth wasting precious time to achieve a simple result. Results delivered fast and efficiently and effectively.
8. Keep up with the pace of innovation and future technology.
9. Better chance of retaining existing clients because of the satisfaction experienced by the client.

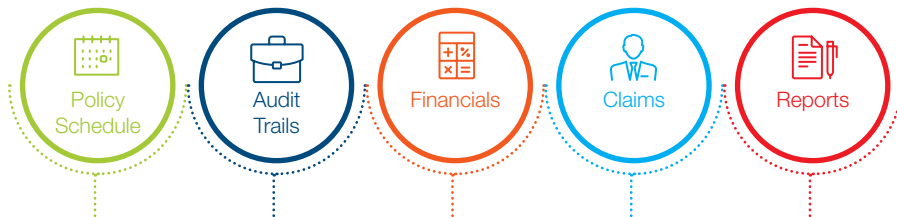
10. Time to differentiate between what is important and urgent. Avoiding playing catch-up and working in your business instead of on your business.



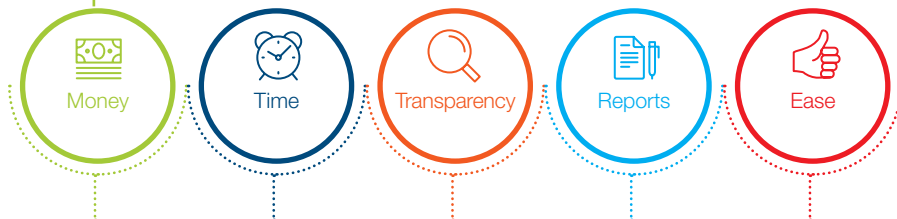
Partnership Process

1 Apply for an Agency and get approved

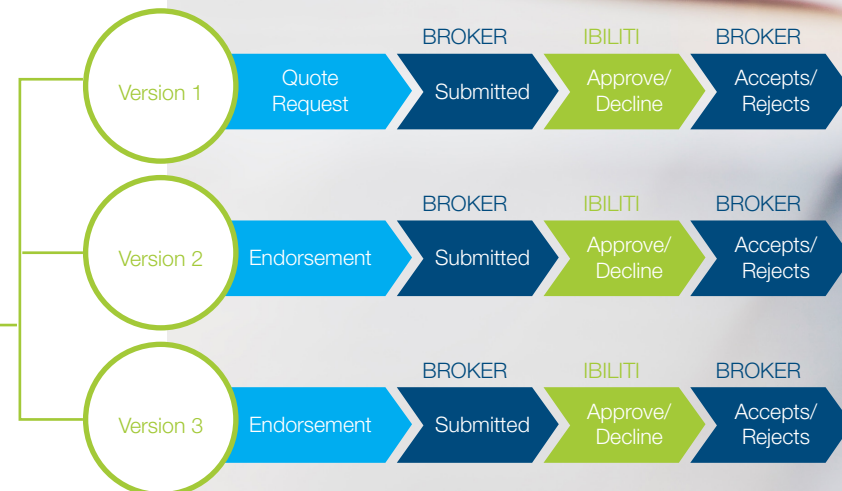
2 Access to our system



Every transaction is version controlled and integrated to the following system functions



Everyone is saving time and money as all insurance players are looking at the same data in real-time.



3 Products



BUS AND COACH COVER

- Passenger Liability
- Personal Accident
 - Motor
- Fire (Static Risk)
- Public Liability
- VAP



EXCESS COVER

- Motor Excesses
- Non Motor Excesses
- Customisable Excesses



BUSINESS INSURANCE

- General Commercial
 - Office Risks
 - Professionals
 - Restaurants
 - Accommodation
 - Retailers
 - Mobile Businesses

4 Monthly reports



Monthly reports - line by line entries that can be tied up to the exact version of a policy to eliminate queries fast!

Commission Statements

Real-time Loss Ratios

Access to Reports





THE OUTCOMES OF TRENDY INSURANCE TRANSACTIONS

When you become an Ibiliti approved broker you get the following over and above our normal binder functions:

- An outstanding, reliable, and educational broker experience. Our training material gives you certainty when you are face to face with a consumer.
- Collaboration through transparency. Get information where and when it is needed.
- Real-time access to current transactional information and historical information. Every time you press save, the data is saved to multiple locations. This means our clients find answers to their questions faster.
- Our infrastructure ensures we deliver the most order and organisation to our broker base, ensuring optimal efficiency whilst remaining committed to the highest ethical standards in all aspects of business.
- Ibiliti can guarantee extraordinary transformation in the way your short-term brokerage is enabled and supported if you adopt our way of working.
- Access to the latest Web Technology enabling your brokerage to profit from the power of web integration and reducing operating costs because of the continuous increased automation.
- Assistance to respond to challenges, market conditions, and opportunities faster through instant information and transparency.

