Legal Protection and Assistance for Companies

ADVOC8



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Introducing Advoc8

Advoc8 is the ultimate business partner!!

Advoc8 is:

- A "proactive" legal costs policy designed to provide a cost effective solution to the legal issues companies face
- Designed for small to medium sized companies (up to R100 million turnover)
- Policy underwritten by Santam and managed by LEXCorp



Introducing Advoc8 continued...

- Advoc8 is the 1st of its kind, offering businesses legal protection cover for:
 - Employment disputes
 - Enforcing contracts with:
 - Suppliers
 - Customers
 - Other companies
 - Revoked or suspended licences
 - Other legal disputes



What does Advoc8 offer?

- R100 000 legal costs from as little as R100 per month or R3.50 per day
- Unique cover and wordings

Advoc8 covers legal actions instituted by your client related to:

- 1. Employment
 - Legal proceedings related to employee disputes
 - Actions against employees



what does Advoc8 offer continued...

2. Litigation

- Civil action taken by the insured in respect of performance under contracts and due care owed to the insured

3. Dispute resolution

- Arbitration and mediation related to interpretation of contracts

4. Statutory Licence

- Representation to licensing authorities as a result of the insured's licence being suspended, revoked or altered



Other Benefits

- 24 hour telephone access to legal, taxation and human resource professionals at no additional cost
- Free 30 minute consultation with an attorney
- Reduction in potential business expense
- A proactive legal assistance policy
- Access to a country wide panel of attorneys at set tariffs
- 12 months legal access at an affordable price



Policy limits

- Legal fees and expenses
 - R100 000 any event and any one year
- Witness attendance allowance
 - R25 000 any event and any one year
- 3 months waiting period for any claims related to legal actions
- Higher limits are available on request



How to sell Advoc8

- Are your clients aware of how many legal related problems they are exposed to?
- And the effect these may have on their business?
 - Cash flow problems and bad debt
 - Performance under contracts
 - Employment disputes
 - Statutory requirements
 - etc



How to sell Advo8

Advoc8 may be white labelled and added to your system.

Advoc8 can be sold stand alone or combined with a general commercial policy.

Pricing discounts can be negotiated when added on a compulsory basis



Restrictions to Cover

- Legal Problems prior to inception date
- Cases without reasonable prospects of success: however successfully pursued actions will be reimbursed if client wishes to proceed- subject to cover afforded by policy
- Matters covered by other insurance policies
- Any awarded damages, fines and penalties
- Legal costs incurred without the insurer's consent
- Breach of patent, trademark, design, copyright and trade secrets



Pricing and Quotes

Pricing

- Based on company turnover and number of employees
- Affordable rates

How to get a quote?

- Phone or email GAPS for a proposal form or
- Download and submit a proposal from our website



Quoting Guide

Turnover	1-30 employees- PM	1-30 employees- PA	31-100 employees- PM	31-100 employees- PA
0-2 million	R100	R1200	R110	R1320
2-4 million	R150	R1800	R165	R1980
4-8 million	R300	R3600	R330	R3960
8-12 million	R450	R5400	R495	R5940
12-16 million	R630	R7560	R693	R8316
16-20 million	R765	R9180	R841	R10098
20-24 million	R935	R11220	R1028.50	R12342
24-28 million	R1105	R13260	R1215.50	R14568
28-32 million	R1275	R15300	R1402.50	R16830
32+ Referral				



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